

Information memorandum

Full and short name	Open Joint-Stock Company "Pinsk Plant of Small Mechanization Equipment" OJSC "SMM"
Address (location): Адрес (место нахождения):	Brest Region, Pinsk District, Pinsk, Kozubovsky Street, 17
State registration information:	The company was registered by the decision of the Brest Regional Executive Committee dated 14.07.2000 No. 00427 in the Unified State Register of Legal Entities and Individual Entrepreneurs under No. 200250986
Information about the organization's management:	Director - Oleg Aleksandrovich Rudovich
Contact numbers:	Director - +375-165-6330-91

I. General information about the organization:

1) History of the enterprise: OJSC "SMM" was created by order of the Ministry of Land Reclamation and Water Management of the USSR in 1986, as the State Enterprise "Pinsk Plant of Small Mechanization Equipment". On 31.01.1994, the enterprise was transformed into the Open Joint-Stock Company "Pinsk Plant of Small Mechanization Equipment".

2) Main type of activity (type of activity from which the enterprise receives the main volume of revenue, share of this type of activity in total revenue, in %): The main type of economic activity is the production of machines for construction, public and similar works, OKED code 28922, which accounts for 48.9% of revenue.

3) Other types of activities carried out by the enterprise:

OKED code	Name	Share in revenue for 2024 in %
25610	Metal processing and coating of metals	0,9
25620	Processing of metal products and use of basic technological processes of mechanical engineering	14,3

28999	Manufacture of other special-purpose machinery and equipment not included in other groups	7,6
33120	Repair of general-purpose and special-purpose machinery and equipment	4,2
Other activities	Rent, wholesale trade	23,4

4) Enterprise capacity, market share: Utilization of production capacity in 2024 was about 40%.

5) Enterprise advantages (for example, favorable location, availability of raw materials, availability of distribution network, own vehicle fleet, existing awards from competitions, exhibitions, etc.): Availability of own vehicle fleet.

6) Availability of licenses, patents, certificates

License No. 03130/370 State Military-Industrial Committee of the Republic of Belarus	For the right to carry out activities related to military products
License No. 02190/2-17857 Ministry of Transport and Communications of the Republic of Belarus	For the right to carry out activities in the field of automobile transport
License No. 02010/4647 Ministry of Internal Affairs of the Republic of Belarus	For the right to carry out security activities
License No. 33133/2397-1 Ministry of Emergency Situations of the Republic of Belarus	For the right to carry out activities in the field of industrial safety
License No. M/4483 Ministry of Health of the Republic of Belarus	For the right to carry out medical activities

- Certificate of Conformity No. BU/112 05.04. 091.01 00461 dated 17.01.2022 on compliance of the health and safety management system for professional activities (occupational safety management) in the production of hydraulic lifts and excavator-loaders with the requirements of STB 150 45001-2020;

- Certificate of Conformity No. BU/112 05.01. 016.02 00010 dated 25.06.2021 on compliance of the quality management system for the design, development and production of hydraulic lifts and excavator-loaders with the requirements of STB 150 9001-2015;

- Patent No. 1064 for a trailer-mounted lift with a pantograph-type barrel, effective date - 31.12.2004; - Patent No. 1065 for a boom-type assembly lift based on a GAZ-3302 vehicle, effective date - 24.03.2005;

- Patent No. 1066 for a boom-type assembly lift based on a MAZ-5337 vehicle, effective date - 12.09.2005;




- Patent No. 1067 for a boom-type assembly lift based on a ZIL 5301BO vehicle, effective date - 12.09.2005.


II. Financial indicators of the economic activity of the organization:

Indicator	2022	2023	2024
Net asset value, thousand rubles	15100	15319	15943
Revenue from sales of products, works, services, thousand rubles	8125	9335	8972
Profit from sales of products, works, services, thousand rubles	-83	-29	-479
Net profit, thousand rubles	+8	-692	-508
Profitability of sold products, works, services, %	-1	-0,3	-5,1
Accounts receivable*, thousand rubles	1227	611	653
Accounts payable*, thousand rubles	1582	1249	1271
Average salary, rubles	871	1217,9	1308,5

Solvency ratios	Value of the coefficient as of 01.01.2025	Value of the coefficient normative
Current liquidity ratio	5,47	>1.3
Ratio of own working capital	0,81	>0.2
Ratio of liabilities with assets	0,07	<0.85

III. Description of products

Name of products	Characteristics	Photo
High-strength steel hydraulic elevators	Lifting height - 18 m Carrycot carrying capacity - 250 kg	
Articulated hydraulic elevators	Lifting height - 28 m Carrycot carrying capacity - 250 kg	
Telescopic hydraulic elevators	Lifting height - 18 m Carrycot carrying capacity - 250 kg	

<p>Articulated telescopic hydraulic lift</p>	<p>Lifting height - 22 m Carrycot carrying capacity - 250 kg</p>	
<p>Telescopic loader PT-3010</p>	<p>Lift height – 9,9 m Carrying capacity - 3000 kg</p>	
<p>Excavators</p>	<p>Loading capacity of loading equipment - 1000 kg Bucket capacity - 0.28 m³</p>	

IV. Information about the investment activities of company

Name of the project	Project executor	Production capacity	Cost of the project, rubles	Commissioning date	Created jobs
Induction type high-frequency heating unit UIN-A-100-8-50-4/P1-2	JSC "UPNR", RB		54501	2023	
Hardening furnace	ODO "Intermetkontrakt", RB		77820	2023	
Program for automated accounting of production costs based on the software product "1C ERP: Enterprise Management 2 for Belarus"	LLC "SmartExpert Plus", RB		45000	2023	

Investment projects planned for implementation

(name of projects, total cost of each, sources of financing, expected effect):

№	Name	Event Characteristics	Events Implementation results	Cost, RUB excluding VAT
1.	Purchase of horizontal turning machining center	Replacement of obsolete and outdated equipment	Reduction of time for technological operation, improvement of quality of manufactured products	620 000
2.	Purchase of laser metal cutting machine	Replacement of obsolete and outdated equipment	Reduction of time for technological operation, improvement of quality of manufactured products	230 000
4.	Implementation of "1C ERP: Enterprise Management 2 for Belarus"	Implementation of automatic accounting of production costs	Reduction of production costs, reduction of order fulfillment times	60 000
5.	Costs of maintenance of fixed assets (construction works)	Current repairs of the roof and sealing of panel joints of the production building	Improvement of working conditions, microclimate	60 000
	TOTAL			970 000

V. The structure of the product sales (works, services)







Name of products	2022	2023	2024
Internal market	45,9	62,6	62,5
External market	54,1	37,4	37,5
Total	100	100	100

Main markets for product sales (specify countries): OJSC "SMM" exports its products to the Russian Federation, the Republic of Kazakhstan, the Republic of Azerbaijan, and the Republics of Central Asia.

VI. Information on land plots in use, lease

Location plot	Land area (ha)	Right to use the land plot (permanent, temporary and lease – with indication of the period)	State act or certificate (certificate) of state registration (date and No.)
225710, Republic of Belarus, Pinsk, Brest Region, 17 Kozubovsky str.	9,0076 ha	permanent use	№144500000006000 0291 381 766

VII. Информация об объектах недвижимого имущества (капитальных строениях (здания, сооружения), изолированных помещениях и машиноместах):

Photo	Name (purpose), location	Year of construction	Area, m2	Area for rent, m2, term of lease agreement
	Production building Pinsk, Kozubovsky st., 17 certificate No. 130/218-5078 dated 08/23/2010	1985	23130,5	
	Administrative and household building Pinsk, Kozubovsky st., 17	1985	4818	
	Metal warehouse workers' cabin Pinsk, Kozubovskogo st., 17 Certificate No. 130/917-2563 dated 23.12.2009	2001	23,6	
	Central warehouse Pinsk, Kozubovskogo st., 17	1986	2710	
	Garage Pinsk, Kozubovskogo st., 17	1988	850	
	Utility room block Pinsk, Kozubovskogo st., 17	1985	210	

VIII. Information on machines and equipment:

Name of equipment	Number of units	Purpose (place in the technological process)	Year of commissioning	Condition (percentage of wear)
Lathes	52		1985-2019	85%
Boring machines	8			
Drilling machines	25			
Milling machines	15			
Grinding machines	2			
Planing machines	9			
Slotting machines	2			
Gear shaping machines	2			
Cutting machines	9			
Forging and pressing equipment	34			
Thermal equipment	6			
Flame treatment	4			
Application of metal coatings (lines)	1			
Welding equipment	51			
Painting chamber	1			
Shot blasting chamber	1			
Lifting equipment	52			
Other equipment and accessories	58			
Total: 332				

Director



Rudovich O.A.